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## **Meet the Team**



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Contact us for **FREE SAMPLES** 

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Urban Pest Control
Tweed Pest Control

Dall Window Cleaning Fast Track Pest Control

## Hello...

In 2023, we grasped media in all its forms. It's been a steep learning curve but very exciting and lots of fun. We launched our 'new' website, www.birdspikesonline.co.uk, in January. It should have been a simple refresh, they said, but months of hard work, learning to code and trying to say 'bird spikes' in 100 different ways, later and it's live. We are very proud of what we have achieved. Later this year we will add a trade area for you guys including an interactive UK map of authorised installers, the ability to order online and check on your account. We are adding new blogs all the time, including the individual blogs written for our Installers of the Month that we launched this summer. It's been a super success and we will build on it next year.

We have upped our game in the world of social media. We have had so much fun, thinking up ideas, some of which have worked, (some haven't) but we have loved the contact and the chit-chat with you guys. More of you are using socials as an avenue to place orders and discuss options with us, which is great.

We are exhibiting at PestEx 2024, stand 74, this March and are very excited. For the first time, Holly and Kursty are coming to meet you all, along with David and Haydon. Looking forward to saying hi, taking photos, putting faces to the names and meeting new friends. We have a surprise planned on stand 74 and to those that came along and saw it – if you know, you know!

2023 is the year of awards. We have been awarded several this year, but the two main highlights were an evening event with the Devon Women in Business Awards and the Notty Business Awards. At the DWIB Awards, Jaz and Abi were Highly Commended for Customer Service Excellence and Holly won Employee of the Year. At The Notty's Awards, we won the Customer Crusader Award. Very proud of all our staff and their excellent dance moves on the night!

All that remains is to thank all of you, without you we wouldn't be here now. Everything we do is with you in mind, so do let us know if there is anything we can do for you or please just contact us for a chat, we love that too! We can't wait to see what the next couple of years bring to Defender Bird Spikes, it's all so exciting!



Why are we the experts on bird spikes?

The simple answer is that we don't supply or manufacture any other type of bird control products; we uniquely deal only with bird spikes. In fact, we produce over 20 types of bird spikes. We know everything there is to know about spikes and have first-hand knowledge of bird control methods and installation.

## **Experience & Knowledge**

Years before David started Jones and Son, he worked for a pest control company, proofing against all pests including birds. He understands all the positives and pitfalls of bird control installation. Now, our Defender® sales team draws on David's extensive practical knowledge. They are skilled in advising on bird control issues and know bird spikes inside out, advising on how to help with a quote, installation, access and costing.





£3

WINNER
Bird Spike Specialist
2022 | 2023

## The UK Specialists

It's a real joy to be recognised as specialists in the bird spike field in the UK. We are very proud to be a small family run, British company in Devon. For the 3rd year running SME News have awarded us Best British Bird Spike Manufacturer in the British Made Category.

For the 2nd year in a row we have been awarded Bird Spike Specialist 2023 by Prestige. To top it off, Global 100 Awards recognised us for Best British Bird Spike Manufacturer & Supplier 2023. You know when you order from us, you will get a quality product, direct from the manufacturers.



British Made AWARDS WINNER 2021 | 2022 | 2023

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## Getting to know you

We have a fantastic rapport with all our customers and through feedback, chatting, discussing and listening to your bird control needs, we have developed and increased our knowledge of bird-proofing. We love discussing photos of sites, suggesting the Defender® Bird Spike best suited to the situation. We are happy to advise even when bird spikes may not be the best solution.







## **Award Winning Team**

Our sales team have won 2 fantastic awards recognising their customer service. The 2023 Devon Women in Business Awards gave Jaz and Abi a Highly Commended Certificate for their friendly helpful Customer Service Excellence. At the Notty Business Awards 2023 the team won the Customer Crusader Award for their ability to go above and beyond! We cannot be prouder of our team. What a fab bunch!

Our staff are who make our business work. From the sales team chatting to you guys, to the warehouse ladies assembling spikes ready for despatch, they really know their stuff. We are very proud that our Holly was recognised as Employee of the Year at the 2023 Devon Women in Business Award. Super work Hol!



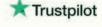
## **Trusted Brand**

Our brand Defender® Bird Spikes is very important to us. We are proud to say we are now one of the most recognised bird spike brands in the UK. With over 125 years experience between us, we truly have a fantastic knowledge bank on all things bird spike and bird control.

## We're on Trustpilot

## **Quality Products**

We are known for the quality of our products, offering 15-year and 25-year warranties on ALL our plastic and stainless-steel spikes we manufacture. We only use the best materials – UV stabilised Polycarbonate and 304 Grade Stainless-steel. We can even make spikes with the hardy 316 Marine Grade Stainless-steel on request. As each strip is made right here in our Devon warehouse, our standards of quality control are very high.



### Rated 4.9 Out of 5 Over 3,200 Reviews





We believe the level of customer service we offer is second to none, we love chatting to our customers, helping solve bird spike issues and generally passing the time of day with them. Just take a look at our Trustpilot score – we have had over 3,200 reviews to date and with a score of 4.9 out of 5. You have to admit that is an incredible achievement!

"Excellent"

\*\*Trustpilot

"First class delivery service and excellent product"

Andrew - August 2023

"Hi Abi, I'm blown away with the level of customer service you have provided me with, I honestly didn't think it existed anymore! Please pass this compliment on...! I appreciate you helping me in this regard and you've most certainly gone above and beyond. I'll have absolutely no problem recommending your product and company in the future. Once again, thank you for all of your time and help."

Bruce - July 2023

"Great supplier process to get the right item. Good service and quality of part. Recommended advice given, which help my understanding of item use."

Susan - August 2023



## Meet us at PestEx 2024

This year, 13-14th March we are delighted to be exhibiting at PestEx 2024, again at the Excel in London on Stand 74. PestEx is THE trade show for all things pest control whether you are a supplier, manufacturer, business owner or technician. We are taking up over 20 examples of all our Defender Bird Spike range and just can't wait to meet all our distributors and customers, new and old!

## David & Haydon...

David Jones and Haydon will be on our stand again this year, ready to explain all our products to you, offer trade prices and give out sample packs for you to try. Between them they have years of experience installing bird spikes, and we reckon can pretty much offer a solution to any bird control issue. Pop by and test them!

## **Kursty & Holly...**

Holly and Kursty have been allowed out this year too, they served their time in the office the last time PestEx was on. They will be taking photos, chatting with you all, offering advice and putting it out on our socials! If you see them, do say hi. They chat with you lot all the time on our socials and are really looking forward to putting faces to the names. I think a night out in London is also on their agenda!





Pest Ex 2024

US ON: Stand 74





## Let's Get Social

We have grown our Facebook and Instagram platforms and really enjoyed it. Thank you to all of you who have joined us on this learning journey. We like to think we are getting better at it everyday! Check us out and follow us

@defenderbirdspikes

We post lots of interesting info on birds and bird spikes for you guys, from facts about our products, who we are as a company, our values, giveaways and a bit of behind-thescenes fun too. We also try to reshare any content that you send us too.

We've developed our photography skills and have started producing 'how to' videos of our products which we will release over the next year, so keep an eye out for those! If there is anything you would like us to focus on, please do get in touch.

Connecting with our trade customers through direct messaging has been a real game changer too. Its so easy to just drop us a line if you have a quick question, one of us will pick it up even if its out of hours and we will do our best to answer you. We absolutely love getting your photos too, whether that's you and the team stylishly modelling our woolly hats, your fab installation work or the antics our fluffy pigeons and seagulls get up to! We try to share as many as we can.

We are also very excited to join LinkedIn this year, bear with as it's a work in progress but we are looking forward to building on our relationships and getting to know you all.

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## Installer of the Month

We introduced the Defender Bird Spike Installer of the Month in June 2023 and it has been a great success. As manufacturers and suppliers, we rarely get to see the finished work by our trade customers and felt this was a fab chance to promote the guys who buy our spikes and install them.

All a tradie has to do is tag us @defenderbirdspikes or #defenderbirdspikes in a post and pic on Facebook or Instagram in a job where they have used Defender Spikes and it's an automatic entry.

We received so many entries last year, it was tricky keeping up with them and even harder choosing a winner! Each winner of the month gets a fab shout-out from us on social media and a blog page on our website dedicated just to them, complete with contact details should someone be looking for a trusted installer.

Let's not forget a super Defender Bird Spikes trophy and certificate - we are told they are quite sought after!



## Shout out to all who took part in 2023!

- · Apex Pest Services
- City Tree Care
- DJL Pest Solutions
- We Care Pest Control
- Tweed Pest Control
- Urban Pest Control
- Pest-Techs Pest Control
- Acre Pest Control
- · It's Gutter Be Clean

- Dall Cleaning
- Pest Free Pest Control
- DKG Pest Control
- Fast Track Pest Control
- · Integrity Pest Control
- MJR Pest Control
- Valiant Pest Management
- Malum Southern Pest & Bird Control
- John O'Conner Ground Maintenance

Follow Us On Socials









With over 20 bird spike products we have

# A SOLUTION for every situation!

Defender® Bird Spikes offer a solution for all birds, from small garden birds, to pigeons and the mighty seagull. We have products for every problem area on all types of properties. For commercial properties the Defender® Wide Stainless Steel and Plastic Bird Spikes have always been best sellers and the new Defender® Thistle® with its low profile and dense pattern of protruding pins will be a sure favourite with everyone looking for a single spike system that will deter ALL birds.

Angled Roof Ridge: The Roof Ridge Spikes (p14) fit snuggly onto any angled

ridge tiles.

### Solar Panels:

Defender® Solar Panel Bird Excluders (p18) can be used to stop pigeons nesting under solar panels.

### Window Sills:

Window sills or ledges can be protected with Defender® Narrow or Wide Spikes (p11 & 12) or, if it is a hinged window, try the Defender® Opening Window Spike (p19).

### **Curved Roof Ridge:**

A round ridge tile can easily be protected from pigeons and gulls with our new Defender® Curved Ridge Spikes (p14).

### **Parapet Wall:**

It's never been so

A single row of the NEW Defender®
Thistle® (p16) along the leading edge will prevent droppings from staining the front of the building or footpath. Deters ALL birds, small and large, and being only 62 mm high, it's virtually invisible from the ground.

## ESCO express

**Fence Panels:** 

Stop all birds, small and large, cats or intruders with the new Defender® Thistle® Spike System (p16).

### Pipes & Railings:

Defender® Narrow Spikes (p11) and Defender® Pipe Spikes (p15) can simply be cable-tied around the pipe or rail.

### **Commercial Premises:**

Defender® Wide Stainless Steel and the Defender® Wide Plastic Spike (p12) are trade favourites to use on commercial properties. The Defender® Steel is slightly less visible than the plastic version and comes with a great 25 year 'No Rust' warranty.



### **Chimney Pots:**

Roosting seagulls and pigeons can be easily stopped with the Defender® Chimney Pot Spike (p19) or if it is a hooded pot use a Defender® Curved Ridge Spike (p14).

### **Gutters:**

Defender® Gutter Spikes (p15) simply clip on to any half-round or sauare pipe and still allow the free flow of water.



Gull season can start as early as February or March. Prevention is better than cure so always try to use spikes before the seagulls manage to create a nest, as once they have laid eggs you can no longer move them on. Defender® products suitable for seagulls are marked in the brochure with this badge:



### Pigeons:

Pigeons will roost and nest throughout the year and can lay up to 12 clutches a year. Their acidic droppings can cause damage to properties and health. So installing spikes can create a safer and healthier environment. Defender® products suitable for pigeons are marked in the brochure with this badge:



### **Garden Birds:**

Garden birds like sparrows, starlings, swallows, blackbirds and crows can create a lot of noise and mess around areas of the garden and home. We have specialist spikes designed for the smaller bird. Defender® products suitable for small birds are marked in the brochure with this badge:



### Flat Roofs:

Defender® Post & Wire System (p17) is perfect for flat roofs, especially as there is no need for complicated drilling or measuring.

Pergolas:

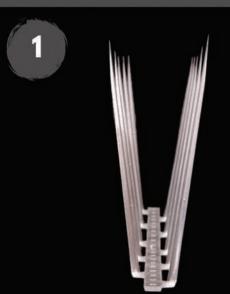
The Defender® Thistle® Spike (p16) can quickly stop all birds from perching on the narrow beams of a pergola.

### **Play Equipment:**

Keep children's play equipment clean and swings dropping free by using Defender® Gull Spikes (p13) and/or Defender® Wide or Narrow Spikes (p11 & 12) along the trouble areas.

### **Trampolines:**

Pigeons love the frames of a trampoline safety net to perch on, which leads to the trampoline mat becoming covered in droppings. Cable tie Defender® Narrow Spikes (p11) along the top to immediately stop them.



## DEFENDER® NARROW PLASTIC

BIRD0001A



# DEFENDER® NARROW STAINLESS STEEL

BIRD0005A

### Product Info:

This lightweight plastic pigeon spike will protect pipes, fences, railings and all narrow ledges

### **Dimensions:**

Strip Length: 333 mm (3 Strips = 1 metre) Pin Height: 112 mm

### Made From:

UV stabilised polycarbonate for extended life.



Note: Before full installation always stick down 1 x strip for 24 hours to ensure suitability of glue.

Unit	Per Metre (3 x 333 mm strips)
Min Order:	1 Metre (Same Working Day Despatch)

**Trade Price Per Metre:** 

See Enclosed Price List









### Product Info:

A 304 grade stainless steel pigeon spike that will prevent birds landing on narrow ledges.

### **Dimensions:**

Strip Length: 333 mm (3 Strips = 1 metre) Pin Height: 112 mm

### Made From:

UV stabilised polycarbonate base with 304 grade stainless steel wires.



Note: Before full installation always stick down 1 x strip for 24 hours to ensure suitability of alue.

Unit	Per Metre (3 x 333 mm strips)
Min Order:	1 Metre (Same Working Day Despatch)
Min Order:	1 Metre (Same Working Day Despate

**Trade Price Per Metre:** 

See Enclosed Price List













BIRD0010A



WIDE

**STAINLESSSTEEL** 

BIRD0015A

### Product Info:

Wide Plastic Spikes are the perfect solution to get rid of pigeons from wide ledges, window sills & beams.

### **Dimensions:**

Strip Length: 333 mm (3 Strips = 1 metre) Pin Height: 112 mm

### Made From:

UV stabilised polycarbonate for extended life.



 $\textbf{Note} : \textbf{Before full installation always stick down 1} \ x \ strip \ for \ 24 \ hours \ to \ ensure \ suitability \ of \ glue.$ 

Unit	Per Metre (3 x 333 mm strips)			
Min Order:	1 Metre (Same Working Day Despatch)			
Trade Price Per Metre:	See Enclosed Price List			









### Product Info:

A strong stainless steel bird spike specifically designed for getting rid of heavy bird infestations. Also available in 316 marine grade stainless steel.

### **Dimensions:**

Strip Length: 333 mm (3 Strips = 1 metre) Pin Height: 112 mm

### Made From:

UV stabilised polycarbonate base with 304 grade stainless steel wires.

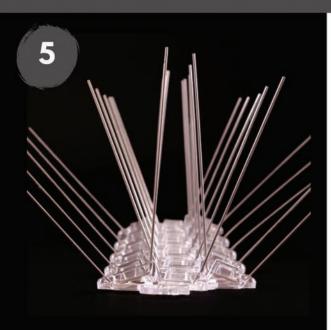
Ledge Protection: Up to 150 mm

Unit	Per Metre (3 x 333 mm strips)
Min Order:	1 Metre (Same Working Day Despatch)
Trade Price Per Metre:	See Enclosed Price List









# DEFENDER® EXTRA WIDE STAINLESS STEEL

BIRD0020A



## DEFENDER® SEAGULL SPIKES

BIRD0025A

### Product Info:

The complex pattern of stainless steel pins makes this spike one of the most aggressive systems for wider ledges.

### **Dimensions:**

Strip Length: 333 mm (3 Strips = 1 metre) Pin Height: 112 mm

### Made From:

UV stabilised polycarbonate base with 304 grade stainless steel wires.



Note: Before full installation always stick down 1 x strip for 24 hours to ensure suitability of glue.

Unit	Per Metre (3 x 333 mm strips)
Min Order:	1 Metre (Same Working Day Despatch)

Trade Price Per Metre:

See Enclosed Price List









### Product Info:

The longer pins and sturdy base make this spike ideal for seagulls and other larger birds.

### **Dimensions:**

Strip Length: 333 mm (3 Strips = 1 metre) Pin Height: 150 mm

### Made From:

UV stabilised polycarbonate base with 304 grade stainless steel wires.

Ledge Protection:

Up to 200 mm (8")



Unit	Per Metre (3 x 333 mm strips)			
Min Order:	1 Metre (Same Working Day Despatch)			
Trade Price Per Metre:	See Enclosed Price List			

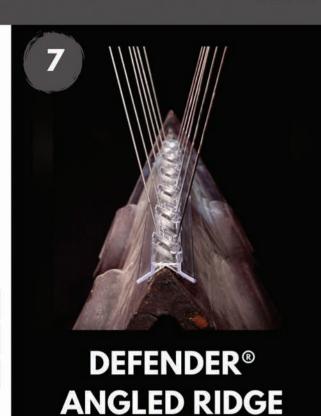




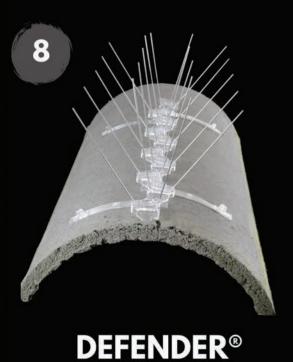




Ridge Protection:



BIRD0073A



**CURVED RIDGE** 

BIRD0074A

### Product Info:

The UV stabilised base is specially "V" shaped to fit snuggly over triangular ridge tiles. Move pigeons and gulls off the ridge and they will often abandon the property.

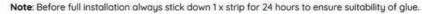
### **Dimensions:**

Strip Length: 333 mm (3 Strips = 1 metre) Pin Height: 150 mm



### Made From:

UV stabilised polycarbonate base with 304 grade stainless steel wires.



Unit	Per Metre (3 x 333 mm strips)	
Min Order:	1 Metre (Same Working Day Despatch)	
Trade Price Per Metre:	See Enclosed Price List	









### Product Info:

Defender® Curved Ridge Spikes fit all curved shaped ridges and chimney pot hoods. The stabilisers make it impossible for seagulls and pigeons to topple spikes over while the silicone is curing.

### **Dimensions:**

Strip Length: 333 mm Pin Height: 150 mm

### Made From:

UV stabilised polycarbonate base with 304 grade stainless steel wires.

Ridge Protection:





Unit	Per Metre (3 x 333 mm strips)	
Min Order:	1 Metre (Same Working Day Despatch)	
Trade Price Per Metre:	See Enclosed Price List	









## DEFENDER® GUTTER SPIKES

BIRD0085A



DEFENDER®
PIPE SPIKES
BIRD0065A

### Product Info:

Gutter Spikes fit all half round & square gutters to keep pigeons and seagulls out while still allowing free flow of water. They are ready assembled.

### **Dimensions:**

Strip Length: 333 mm (3 Strips = 1 metre) Pin Height: 112 mm

### Made From:

UV stabilised polycarbonate for extended life.







Unit

Per Metre (3 x 333 mm strips)

Min Order:

1 Metre (Same Working Day Despatch)

**Trade Price Per Metre:** 

See Enclosed Price List









### Product Info:

Defender® Pipe Spikes are designed to keep pigeons off pipes. They come with two cable ties attached to each strip and require no glue.

### **Dimensions:**

Strip Length: 333 mm (3 Strips = 1 metre) Pin Height: 112 mm

### Made From:

UV stabilised polycarbonate base with 304 grade stainless steel wires.



Pipes Up to 125 mm (5") Diameter





		•	۰	•
	•	1		

Per Metre (3 x 333 mm strips)

Min Order:

1 Metre (Same Working Day Despatch)

**Trade Price Per Metre:** 

See Enclosed Price List













## DEFENDER® SELF ASSEMBLY PRO PIGEON SPIKES

**BIRD0120** 



DEFENDER®
THISTLE® SMALL
BIRD SPIKES

BIRD0030A

### Product Info:

The Defender® Self Assembly Pro Pigeon Spikes are 500 mm long; they hold 16 wires each and are delivered to you in flat pack form. The wires are simply pressed down into the Permilock™ clip.

### **Dimensions:**

Strip Length: 500 mm (2 x Strips = 1 metre)

Pin Height: 112 mm

### Made From:

UV stabilised polycarbonate base with 304 grade stainless steel wires.



Note: Before full installation always stick down 1 x strip for 24 hours to ensure suitability of glue.

Unit	Per Metre (2 x 500 mm strips)	
Min Order:	1 Metre (Same Working Day Despatch)	
Trade Price Per Metre:	See Enclosed Price List	









### **Product Info:**

The all-plastic Defender® Thistle® is a strip with 80 pins that fan out at 8 different angles to stop small birds like starlings and sparrows. It is also excellent against pigeons and gulls.

### **Dimensions:**

Strip Length: 333 mm Pin Height: 62 mm Pins: 240 Pins per metre Visibility: Very Low Profile

### Made From:

UV stabilised polycarbonate fo extended life.

Ledge Protection:
Up to 90 mm
(3.5")

Unit	Per Metre ( 3 x 333 mm strips)	
Min Order:	1 Metre (Same Working Day Despatch	
Trade Price Per Metre:	See Enclosed Price List	











## DEFENDER® POST & WIRE

**BIRD0205** 



# DEFENDER® HALF ROUND BRACKETS SPIKES

**BIRD0208** 

### Product Info:

Post & Wire is a low visibility deterrent for seagulls and pigeons.

- Each strip is delivered with the 11 variable height posts pre-inserted
- Post & Wire is positioned directly over the leading edge
- · No drilling or measuring required
- No water ingress, no freeze-thaw cycle & no stone damage
- Anti-topple stabilisers prevent inward collapse
- · Wire, springs & crimps sold separately

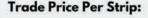
### Installation Notes:

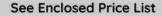
- 1 spring should be used for every 2 m of wire, strips no wider than 2 m apart
- For overnight roosting sites, it is necessary to wire up every post
- Before full installation, stick down a single strip and check after 24 hours to ensure the suitability of glue for the surface requiring protection

### Available Accessories: Wire | Springs | Crimps

Note: Before full installation always stick down 1 x strip for 24 hours to ensure suitability of glue.

Unit	Per Strip (333 mm strip + 11 inserted posts)
Min Order:	1 Strip (Same Working Day Despatch)













### Product Info:

The curved Post & Wire bracket is a low visibility deterrent for seagulls and pigeons for use on all curved roof ridges.

- Each curved strip is delivered with the 5 variable height posts pre-inserted
- · No drilling or measuring required
- · Simply glue 1 piece every 2 metres or less along the ridge
- Anti-topple stabilisers prevent inward collapse
- · Wire, springs & crimps sold separately

### **Installation Notes:**

- 1 spring should be used for every 2 m of wire, strips no wider than 2 m apart
- Before full installation, stick down a single strip and check after 24 hours to ensure the suitability of glue for the surface requiring protection

### Available Accessories: Wire | Springs | Crimps

Note: Before full installation always stick down 1 x strip for 24 hours to ensure suitability of glue.

Unit	Per Strip (150 mm strips + 5 inserted posts)
Min Order:	1 Strip (Same Working Day Despatch)
Trade Price Per Strip:	See Enclosed Price List









Designed, patented and manufactured in the UK
BY JONES & SON PEST CONTROL SUPPLIES LTD



## **DEFENDER® SOLAR PANEL BIRD EXCLUDER**

BIRD0069A



## **DEFENDER®** STREET LAMP SPIKE

BIRD0330

### Product Info:

A UV stabilised all plastic solar panel bird excluder. Simply stick to the side of the solar panel. 125 glue fixing holes means it can be adjusted up and down to protect gaps under solar panels that are between 80 -150 mm. Prongs can be snipped If the roof surface is uneven.

Strip Length: 333 mm

Adjustable Height: Max 160 mm

### Installation Notes:

- Make sure there are no birds under the solar panel before installation
- Before full installation, stick a single strip to the edge of the solar panel and check after 24 hours to ensure the suitability of glue.

Note: Before full installation always stick down 1 x strip for 24 hours to ensure suitability of glue.

Unit	Per Metre (3 x 333 mm strips)
Min Order:	1 Metre (Same Working Day Despatch)
Trade Price Per Metre:	See Enclosed Price List









### Product Info:

Ideal for protecting small flat areas such as the tops of street lights. Nicknamed the Rocking Spider™ as the wires move in the wind.

### **Dimensions:**

Strip Length: 333 mm Pin Height: 150 mm - 585 mm (6 - 23 inches)

UV stabilised polycarbonate base with 304 grade stainless steel wires.

### Protection:

1 x 333 mm long strip protects up to 1 metre in width.

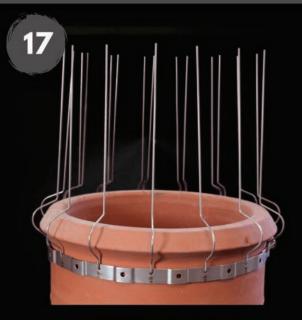
Lamp Post Protection:

Unit	Per Strip (333 mm strip)
Min Order:	1 Strip (Same Working Day Despatch)
Trade Price Per Strip:	See Enclosed Price List









# DEFENDER® CHIMNEY POT SPIKE BIRD0080



## DEFENDER® WINDOW SPIKES

BIRD0055A

### Product Info:

Easily wraps around any size or shape chimney pot to deter both gulls and pigeons. The spring and hook make it fully adjustable. **Not suitable for capped pots.** 

### **Dimensions:**

Strip Length: 1070 mm Pin Height: 230 mm

Made From: 304 grade stainless steel

### **Chimney Pot Protection:**

The adjustable strap fits any shape pot, whilst chimney brushes can still be used as the spikes do not block the chimney.



1070 mm

Unit	Per Strap (333 mm strip + 11 inserted posts)
Min Order:	1 Strip (Same Working Day Despatch)

**Trade Price Per Strip:** 

See Enclosed Price List









### Product Info:

The Defender® Opening Window Spike can be attached to any window frame to protect the sills below from pigeons, whilst still allowing the window to open outwards.

### **Dimensions:**

Strip Length: 333 mm (3 x Strips = 1 metre) Pin Height: 112 mm

### Made From:

UV stabilised polycarbonate for extended life.



Note: Before full installation always stick down 1 x strip for 24 hours to ensure suitability of glue.

Unit	Per Metre ( 3 x 333 mm strips)
Min Order:	1 Metre (Same Working Day Despatch)

Trade Price Per Strip:

See Enclosed Price List















## **DEFENDER® FIXING SILICONE** & ADHESIVES



**BIRD DROPPINGS GERM CLEAR™** 

**PCRC4011** 

### **Defender Fixing Silicone I BIRD0300**

A clear, neutral cure, low modulus adhesive specially designed to fix Defender Bird Spikes on many materials including brick, timber, glass, lead, stone, steel and plastic.

### SilirubN | BIRD0306

A neutral curing thick bodied formula for ease of use. Good adhesion on all common construction materials.

### Silirub 2 | BIRD0305

A clear, neutral cure, low modulus silicone which remains permanently elastic. May need a primer on some surfaces.

Installation Notes: Before installation, stick down a single strip and check after 24 hours to ensure the suitability of the glue for the surface. It is the user's responsibility to determine suitability of use.

### Fix-All Grey | BIRD0310

A grey colour polymer adhesive. A flexible, high tack that is over

### Fix-All Crystal | BIRD0314

A transparent polumer adhesive. An over paintable, high tack, flexible option.

> Directions for use: Apply with a caulking aun. Application temperature: +5°C to 35°C Always read the label before use.

Unit	Per Tube
Min Order:	1 Tube (Same Working Day Despatch)
Trade Price Per Tube:	See Enclosed Price List









### Product Info:

The spray should be used for "dampening down" pigeon and seagull droppings before cleaning commences - making it harder to breathe in dust and organisms that can grow in the nutrient-rich excrement, feathers and debris from roosting sites. This superb product is effective against Pseudomonas Aeruginosa, E.Coli, Staphulococcus Aureus. Enterococcus Hirae and MRSA.



Unit	Case of 6 Bottles (6 x 750 ml Bottle)
Min Order:	1 Case (Same Working Day Despatch)
Trade Price Per Case:	See Enclosed Price List







## How to correctly install Defender® Bird Spikes

Defender® Bird Spikes are quick and easy to install. Follow these simple installation steps to protect ledges against pigeons, seagulls and other birds for many years to come. We always recommend that, before full installation you test the suitability of the glue by sticking down one section of bird spikes for 24 hours, then pulling to check suitable adhesion.



### **STEP 1: Cleaning**

All areas should be prepared to ensure they are clean, dry and free from bird droppings. It is important to look up; it may be that the source of the mess is actually from ledges or pipes higher up on the building. If this is the case you will need to spike these as well. Otherwise droppings, twigs etc, may fall onto the spikes below, rendering them less effective.



### **STEP 2: Apply Silicone**

Apply a bead of Defender® Silicone to the base of the spike, thicker if the surface is uneven. Apply at temperatures between +5°C and +35°C. Not paintable. Do not use with aquaria, bitumen, asphalt, polypropylene or polyethylene based surfaces. Before full installation always test the suitability of the glue by sticking down one section of bird spikes for 24 hours, then pulling to check adhesion. It is the user's responsibility to determine suitability of use.



### **STEP 3: Push Down Firmly**

Stick the first row of spikes towards the front of the ledge, so that the spikes fully protect the leading edge. Press down firmly so the glue oozes through the holes. For seagulls, it is recommended that seagull spikes are screwed down, if possible.



### **STEP 4: Add Additional Rows**

If the gap behind the first row is greater than 2.5 cm or 1 inch, pigeons may get in behind. It is therefore necessary to install another row of spikes into this space to block it. For very wide ledges it may be necessary to use 3 or more rows of spikes, remembering to leave as small a gap as possible between the tops of the pins of adjacent rows.





### **STEP 5: Snappable Pieces**

Every effort should be made to spike all possible landing sites that are 2.5 cm (1 inch) or greater. Spikes can easily be snapped using your fingers. Snap spikes into pieces to finish off rows or spike small areas of pipe etc.



### STEP 6: Cavities and Holes

Spikes will stop pigeons from sitting on a ledge. However, if there is a hole or cavity in the eaves or exterior wall behind the spikes, pigeons will invariably force their way past the spikes in an effort to get into that hole. Simply putting a spike in front of a hole will not stop the pigeon. Every effort should be made to block the access to this hole, ensuring no birds are trapped.



### **STEP 7: Raised Sections**

Always make sure that the base of the bird spikes is fixed directly onto the top of any parts of the ledge that are raised slightly higher than the rest of the ledge. If this is not done, the pigeons or other birds will overcome any spikes on lower parts by standing on the raised section. Always attach spikes onto the highest part of the ledges first, before moving on to spiking the lower sections. Never join two types of spikes together; for example do not use the Defender® Thistle Small Bird Spike inside another larger spike.



### STEP 8: Maintenance

Window cleaners, contractors on ladders, scaffolders, painters etc have a habit of damaging spikes. Warn them to be careful whilst working. A slightly damaged spike is likely to provide an ideal roosting or nesting spot for a bird. Every few months, check the ledges; damaged or missing spikes should be replaced.



Before starting the job, assess the work to make sure that you can do it safely and without hurting yourself or others. Wear suitable protective clothing, dust masks, gloves and overalls etc. If you have any questions or need advice on any aspect of your bird control problem, please contact us and we will try to help in any way we can.







Check out or website for a more in depth installation guide and videos on individual products. Of course if you ever need advice we are always happy to offer information over the phone or vai email.







## Proudly made in the UK

Jones and Son Pest Control Supplies Ltd have a small warehouse, on the edge of Dartmoor National Park in Devon where we do everything; we invent, design, refine, patent, manufacture, assemble, package and distribute every order for Defender® Bird Spikes, no matter where in the world they are going.

### From the start of an idea....

Davids ideas are translated into 2D drawings and 3D models using CAD, then the tooling for injection moulding can be made. The mould is made from super strong tooling steel and crafted using extremely delicate machinery to ensure they are millimetre correct. Our plastic Defender® Bird Spikes come from a 2-impression tool meaning 2 complete bird spikes are created with every mould. Our stainless-steel bases come from a 4-impression which produces up to 1000 units per hour.

### **Perfect plastics:**

The 2 halves of the tool are pushed together under 200 tons of pressure and melted plastic beads are forced into the tooling cavity. When separated, a Defender® Bird Spikes drop out. The tooling is so precise and detailed, we even have our Defender® brand moulded into all our bases.

### **Wonderful Wires:**

A WWII Heenan Froude wire-forming machine bends 304 or 316-grade wire for our stainless-steel spikes. A spool of stainless steel wire is fed in to straighten the kinks then bends it to the different angles and heights depending on which spike is being produced. It can produce 3000 wires an hour. The wires are sent over to our assembling department where every wire is inserted by hand into our moulded plastic bases ready for despatch.

### We never run out of stock...

The control over the whole process ensures the highquality Defender® Bird Spikes are known for. It also means we always have stock ready to send out, however large the order is, whether we courier it to you direct or you call into our warehouse to collect.

Designed, patented and manufactured in the UK
BY JONES & SON PEST CONTROL SUPPLIES LTD



## WARRANTY CERTIFICATE FOR QUALITY ASSURANCE

Thank you for purchasing Defender® Bird Spike products.
All purchasers of Defender® Bird Spikes are covered under the Defender® Warranty. Defender® Bird Spikes warrants this product against defects in materials or workmanship from the original purchase date on UK installs only.

Defender® Polycarbonate Spikes

**15 YEAR** 

**UK Warranty** 

Defender® Stainless Steel Spikes

**25 YEAR** 

**UK "No-Rust" Warranty** 

### **Terms and Conditions:**

Our warranty promises that all our products will be delivered to you in excellent condition and will remain mechanically effective for many years providing the following conditions are met: All bird spikes will need to be installed in the UK, as per manufacturer's instructions. Any claim for replacement spikes will need to be supported by proof of purchase, a sample of the damaged product and site photographs. The area where the bird spikes were installed may need to be inspected by Defender® Bird Spikes staff. Any claim will be limited to replacement of the defective spikes on a like-for-like basis only. Defender® Bird Spikes will not be liable for any claims for accidental damage or any labour or access charges associated with installation of the original or replacement spikes. Defender® Bird Spikes are not liable for any loss, cost, expense, inconvenience or damage that may result from defective products. Note: Before full installation always stick down 1 x strip for 24 hours to ensure suitability of gluet Only valid for UK installations.

To return a defective product, please contact our Customer Service Department on the contact details below where we will be able to start rectifying any issues.

UK: 01626 835055 www.birdspikesonline.co.uk info@jonesandson.co.uk

Jones & Son Pest Control Supplies Ltd, Unit 4 Sabre Buildings, Sabre Close Heathfield, Newton Abbot Devon, TQ12 6TW



## Defender® make buying bird spikes easy...

We know when buying products you need the process to be quick, easy and hassle free. That's why at Defender® Bird Spikes we have a dedicated sales and customer service team that support you through every step. We love to chat directly with our customers either by email or phone.

Our experienced technical sales team can help you with all bird proofing issues, from calculating how many metres of spikes are needed for a particular job, to which is the best product for a tricky area. Once you have received your bird spikes, we are also on hand to help with any installation guidance, or maybe you just want to tell us about your great experience using our Defender® Bird Spikes!





### Ordering

On contacting us, a 30 day credit account will be opened for you immediately. This means you can place your order with us straight away.

Ask for a free sample pack which includes all our available products plus your very own pigeon!

Payment can be made by cash if you collect in person, BACS or credit/debit card.

We are here to help your business grow. We offer business generating leaflets that we can send you. These have a space for your own business stamp as an authorised seller of Defender® Bird Spikes. Really useful for drumming up extra business.







### **Delivery Details**

As manufacturers of our products we hold a large amount in stock at any given time, meaning we endeavour to deliver to you within the shortest possible time.

All orders placed before 3:30 pm are despatched the same day on a next working day tracked courier service or via Royal Mail for smaller orders.

Please Note: Occasionally deliveries may be disrupted by factors outside our control and therefore cannot be guaranteed.

### **Delivery Charges**

### **UK Mainland**

£9.95 per consignment no matter how many boxes are ordered and sent in one go.

UK Non-Mainland (Northern Ireland and Highlands and Islands) and Rest of World. Please contact us for a delivery quotation.



### **TERMS & CONDITIONS**

### Application and entire agreement

1. These Terms and Conditions will apply to the purchase of the goods detailed in our brochure (Goods) by the buyer (you) from Jones and Son Pest Control Supplies Ltd a company registered in England and Wales under number 3727977 whose registered office is at 4 Sabre Buildings, Sabre Close, Heathfield Ind. Est, Devon, TQ12 6TW

(we or us).

2. These Terms and Conditions will be deemed to have been accepted by you when you accept them or the quotation or from the date of any delivery of the Goods (whichever happens earlier) and will constitute the entire

agreement between us and you.

3. These Terms and Conditions and the quotation (together, the Contract) apply to the purchase and sale of any Goods between us and you, to the exclusion of any other terms that you try to impose or incorporate, or which are implied by trade, custom, practice or course of dealing. Interpretation

- 4. A "business day" means any day other than a Saturday, Sunday or bank holiday in England and Wales
- 5. The headings in these Terms and Conditions are for convenience only and will not affect their interpretation.

  6. Words imparting the singular number include the plural and vice-versa.

  7. A reference to one gender includes a reference to the other gender.

### Goods

8. The description of the Goods is set out in our sales documentation, unless expressly changed in our quotation. In accepting the quotation you acknowledge that you have not relied upon any statement, promise or other representations about the Goods by us. Descriptions of the Goods set out in our sales documentation are 9. We can make any changes to the specification of the Goods which are required to conform to any applicable

safety or other statutory or regulatory requirements.

Price
10. The price (Price) of the Goods is set out in our quotation current at the date of your order or the price set out in

our price list published on the date of delivery or such other price as we may agree in writing.

11. If the cost of the Goods to us increases due to any factor beyond our control including, but not limited to, material costs, labour costs, alteration of exchange rates or duties, or changes to delivery rates, we can increase the Price prior to delivery.

12. Any increase in the Price under the clause above will only take place after we have told you about it 13. You may be entitled to discounts. Any and all discounts will be at our discretion.

14. The Price is exclusive of fees for packaging and transportation / delivery.
15. The Price is exclusive of any applicable VAI and other taxes or levies which are imposed or charged by any competent authority

### Cancellation and alteration

16. Details of the Goods as described in the clause above (Goods) and set out in our sales documentation are subject to alteration without notice and are not a contractual offer to sell the Goods which is capable of acceptance.

17. The quotation (including any non-standard price negotiated in accordance with the clause on Price (above)) is valid for a period of 30 days only from the date shown in it unless expressly withdrawn by us at an earlier time.

18. Either of us can cancel the order for any reason prior to your acceptance (or rejection) of the quotation. Payment
19. We will invoice you for the Price either:

b. where the Goods are to be collected by you or where you wrongfully do not take delivery of the Goods, at any time after we have notified you that the Goods are ready for collection or we have tried to deliver them. 20. We may utilise the services of a third party credit reference agency to assess if the we are willing to provide a

credit account and the relevant credit limit.

21. You must pay the Price within 30 days of the date of our invoice or otherwise according to any credit terms gareed between us.

22. You must make payment even if delivery has not taken place and / or that the title in the Goods has not passed to you.

23. Time for payment will be of the essence of the Contract between us and you.

24. No payment payable to us shall be deemed to have been received until the company has received cleared

 All payments must be made in British Pounds unless otherwise agreed in writing between us.
 Both parties must pay all amounts due under these Terms and Conditions in full without any deduction or withholding except as required by law and neither party is entitled to assert any credit, set-off or counterclaim against the other in order to justify withholding payment of any such amount in whole or in part.

### Delivery

27. We will arrange for the delivery of the Goods to the address specified in the quotation, or to another location we agree in writing.

28. If you do not specify a delivery address or if we both garee, you must collect the Goods from our premis 29. Subject to the specific terms of any special delivery service, delivery can take place at any time of the day and must be accepted at any time between 8 am to 8 pm.

and must be accepted at any time between a am to 8 pm.

30. If you do not take delivery of the Goods we may, at our discretion and without prejudice to any other rights;
a. store or arrange for the storage of the Goods and will charge you for all associated costs and expenses including, but not firritled to, transportation, storage and insurance; and / or
b. make arrangements for the redelivery of the Goods and will charge you for the costs of such redelivery; and/or
31. If redelivery is not possible as set out above, you must collect the Goods from our premises and will be notified of this. We can charge you for all associated costs including, but not limited to, storage and insurance.

32. Any dates quoted for delivery are approximate only, and the time of delivery is not of the essence. We will not be liable for any delay in delivery of the Goods that is caused by a circumstance beyond our control or your failure to provide us with adequate delivery instructions or any other instructions that are relevant to the supply of the Goods.

33. We can deliver the Goods by instalments, which will be invoiced and paid for separately. Each instalment is a separate contract. Any delay in delivery or defect in an instalment will not entitle you to cancel any other

### Inspection and acceptance of Goods

34. You shall provide at the delivery point and at its expense adequate and appropriate equipment and manual labour for unloading the goods from the carrier.

35. You must inspect the Goods on delivery or collection.
36. If you identify any damages or shortages, you must inform us in writing within 7 days of delivery, providing details.

37. Other than by agreement, we will only accept returned Goods if we are satisfied that those Goods are defective and if required, have carried out an inspection. 38. Subject to your compliance with this clause and/or our agreement, you may return the Goods and we will, as

appropriate, repair, or replace, or refund the Goods or part of them.

39. We will be under no liability or further obligation in relation to the Goods it:

 a. you fail to provide notice as set above; and/or
 b. you make any further use of such Goods after giving notice under the clause above relating to damages and shortages; and/or c, the defect arises because you did not follow our oral or written instructions about the storage, commissioning,

installation, use and maintenance of the Goods; and/or d. the defect arises from normal wear and tear of the Goods; and/or

e. the defect arises from misuse or alteration of the Goods, negligence, wilful damage or any other act by you, your employees or agents or any third parties. 40. You bear the risk and cost of returning the Goods.

41. Acceptance of the Goods will be deemed to be upon inspection of them by you and in any event within 7 days after delivery.

### Risk and title

42. The risk in the Goods will pass to you on completion of delivery.

43. Title to the Goods will not pass to you until we have received payment in full (in cash or cleared funds) for: (a) the Goods and/or (b) any other goods or services that we have supplied to you in respect of which payment has become due.

44. Until title to the Goods has passed to you, you must (a) hold the Goods on a fiduciary basis as our bailee: and/or (b) store the goods separately and not remove, deface or obscure any identifying mark or packaging on or relating to the Goods; and/or (c) keep the Goods in satisfactory condition and keep them insured against all risks for their full price from the date of delivery.

45. As long as the Goods have not been resold, or irreversibly incorporated into another product, and without limiting any other right or remedy we may have, we can at any time ask you to deliver up the Goods and, if you fail to do so promptly, enter any of your premises or of any third party where the Goods are stored in order to recover them.

### Termination

46. We can terminate the sale of Goods under the Contract where: a. you commit a material breach of your obligations under these Terms and Conditions;

b. you are or become or, in our reasonable opinion, are about to become the subject of a bankruptcy order or take advantage of any other statutory provision for the relief of insolvent debtors; c. you enter into a voluntary arrangement under Part 1 of the Insolvency Act 1986, or any other scheme or

arrangement is made with your creditors; or

du you convene any meeting of your creditors, enter into voluntary or compulsory liquidation, have a receiver, manager, administrator or administrative receiver appointed in respect of your assets or undertakings or any part thereof, any documents are filed with the court for the appointment of an undertakings or any pair inereor, any accuments are titled with the court for the appointment of an administrator, notice of inhention to appoint an administrator is given by you or any of your directors or by a qualifying floating charge holder (as defined in para. 14 of Schedule B1 of the Insolvency Act 1986), a resolution is passed or petition presented to any court for the winding up of your affairs or for the granting of an administration order, or any proceedings are commenced relating to your insolvency or possible insolvency.

Limitation of liability
47. Our liability under the Contract, and in breach of statutory duty, and in tort, misrepresentation or otherwise will be limited to this clause

of nerwee will be in intered to the clause in Scalabe.

48. Subject to the clause shows on Inspection and Acceptance and Risk and Title, all warranties, conditions or other terms implied by statute or common law (save for those implied by Section 12 of the Sale

of Goods Act 1979) are excluded to the fullest extent permitted by law.

49. If we do not deliver the Goods, our liability is limited, subject to the clause below, to the costs and expenses incurred by you in obtaining replacement goods of similar description and quality in the cheapest

market available, less the price of the Goods.
50. Our total liability will not, in any circumstances, exceed the total amount of the Price payable by you.
51. We will not be liable (whether caused by our employees, agents or otherwise) in connection with the

Goods, for:

 a. any indirect, special or consequential loss, damage, costs, or expenses; and/or
 b. any loss of profits; loss of anticipated profits; loss of business; loss of data; loss of reputation or goodwill; business interruption; or, other third party claims; and/or

c. any failure to perform any of our obligations if such delay or failure is due to any cause beyond our reasonable control; and/or

d, any losses caused directly or indirectly by any failure or breach by you in relation to your obligations;

e. any loss relating to the choice of the Goods and how they will meet your purpose or the use by you of the Goods supplied.

52. The exclusions of liability contained within this clause will not exclude or limit our liability for death or

personal injury caused by our negligence; or for any matter for which it would be illegal for us to exclude or limit our liability; and for fraud or fraudulent misrepresentation.

### Communications

53. All notices under these Terms and Conditions must be in writing and signed by, or on behalf of, the party giving notice (or a duly authorised officer of that party).
54. Notices will be deemed to have been duly given:

a. when delivered, if delivered by courier or other messenger (including registered mail) during the normal business hours of the recipient;

b. when sent, if transmitted by fax or email and a successful transmission report or return receipt is

c. on the fifth business day following mailing, if mailed by national ordinary mail; or

d. on the tenth business day following mailing, if mailed by airmail.
55. All notices under these Terms and Conditions must be addressed to the most recent address, email address or fax number notified to the other party.

56. When providing the Goods to the Buyer, the Seller may gain access to and/or acquire the ability to

transfer, store or process personal data of employees of the Buyer.

57. The parties agree that where such processing of personal data takes place, the Buyer shall be 'data controller' and the Seller shall be the 'data processor' as defined in the General Data Protection Regulation (GDPR) as may be amended, extended and/or re-enacted from time to time.

Set. For the avoidance of doubt, "Personal Data", "Processing", "Data Controller", "Data Processor" and "Data Subject" shall have the same meaning as in the GDPR.

59. The Seller shall only Process Personal Data to the extent reasonably required to enable it to provide the

Goods as mentioned in these terms and conditions or as requested by and agreed with the Buyer, shall not retain any Personal Data longer than necessary for the Processing and refrain from Processing any Personal

Data for its own or for any third party's purposes.

60. The Seller shall not disclose Personal Data to any third parties other than employees, directors, agents, subcontractors or advisors on a strict "need-to-know" basis and only under the same (or more extensive) conditions as set out in these terms and conditions or to the extent required by applicable legislation and/or regulations.
61. The Seller shall implement and maintain technical and organisational security measures as are required

to protect Personal Data Processed by the Seller on behalf of the Buyer, Further information about the Seller's approach to data protection are specified in its Data Protection Policy, which can be found on our website or on request. For any enquiries or complaints regarding data privacy, you can contact our Data Protection Officer at the following e-mail address: kursty/@jonesandson.co.uk.
Circumstances beyond the control of either party
62. Neither party shall be liable for any failure or delay in performing their obligations where such failure or

delay results from any cause that is beyond the reasonable control of that party. Such causes include, but are not limited to: power failure, internet service provider failure, industrial action, civil unrest, lire, flood, storms, earthquakes, acts of terrorism, acts of war, governmental action or any other event that is beyond the control of the party in question.

63. No waiver by us of any breach of these Terms and Conditions by you shall be considered as a waiver of any subsequent breach of the same or any other provision.

64. If one or more of these Terms and Conditions is found to be unlawful, invalid or otherwise unenforceable, that / those provisions shall be deemed severed from the remainder of these Terms and Conditions (which will remain valid and enforceable).

Law and jurisdiction 65. This Agreement shall be governed by and interpreted according to the law of England and Wales and all disputes arising under the Agreement (including non-contractual disputes or claims) shall be subject to the exclusive jurisdiction of the English and Welsh courts.

